

Abstract

Distributor performance measurement system is a performance measuring system, including program implementation for any division/work unit/organization which is done at several chosen time and within several fixed procedure. One of the methods used was Objective Matrix (OMAX), a partial company productive measurement system engineered to monitor productivity for each company division based on each division's productivity criteria. In corellation of support and helped the performance measuring, a web-based system is needed, which in advance will gave objective overall performance measurements of a company to help the user about comprehensive illustration of the company's performance.

This final project tries to build a software called "Measuring Telkom Flexi Distributor Performance Using Objective Matrix (OMAX)", hopefully will help management division for any decision-making related to company performance. This application is built using procedural method, while the database modelling was in Oracle. Tools being used to create this software were : Visio for system modelling and php for programming language.

This application will measure company performance using Objective Matrix method, and gave feed-back to the user for any recommendation to increase company performance through performance report media which has fulfilled needed requirements such as data management, target value input, realization value input, processing OMAX for performance report and shows comparable performance graph each period for every distributor working in collaboration with P.T. Telkom Divre III.

The produced performance masurements in points will be forwarded to management division for any consideration of anything that should be done in respect of better and higher performance which is usually done in several steps at chosen times.

Keyword : Objective Matrix (OMAX), Performance Measurement