ABSTRACT

The fast fashion industry has experienced dramatic growth over the past two decades, driven by the rapid supply of the latest clothing at affordable prices. This phenomenon has led to overconsumption and the accumulation of textile waste, contributing to land, marine, and air pollution. The expansion of the fast fashion industry also poses a significant threat to Indonesia due to the substantial growth in both producers and consumers. Consumer environmental awareness is a critical factor in promoting sustainability, necessitating an analysis of the factors influencing fast fashion purchase intentions. However, Indonesia currently lacks fixed regulations to curb fast fashion production. Therefore, this study examines the influence of environmental knowledge and monetary benefits, utilizing the Theory of Planned Behavior to predict fast fashion purchase intentions in Indonesia.

A quantitative survey method was employed, targeting fast fashion consumers in Indonesia. Data from 134 valid respondents were analyzed using the SEM-PLS method. Of the 12 hypotheses tested, seven were supported. The findings indicate that environmental knowledge significantly influences perceived behavioral control, while monetary benefits positively affect brand attitude and subjective norms. However, monetary benefits have a negative impact on perceived betrayal. Monetary benefits are the primary driver for consumers in forming positive attitudes and subjective norm pressures to purchase fast fashion products. Perceived betrayal in fast fashion negatively affects purchase intentions. The study reveals that Jabodetabek regional consumers exhibit low environmental knowledge and lack feelings of disappointment toward fast fashion. Consequently, the government should enhance environmental knowledge through clothing recycling initiatives and establish policies to restrict fast fashion purchases. This research aims to contribute to the realization of a circular economy and the advancement of SDG 12, promoting responsible consumption and production practices.

Keywords: fast fashion, environmental knowledge, monetary benefits, perceived betrayal, theory planned behavior