ABSTRACT

The transformation of fashion from a basic necessity into a medium of self-expression has significantly driven the increase in clothing consumption, particularly in Indonesia. This trend is futher amplified by dominance of the fast fashion model, which emphasizes rapid and mass production but simultaneously generates substantial ecological consequences. As a response, the concept of sustainable fashion has emerged, promoting principles of environmental responsibility and ethical production practices. Growing consumer awereness regarding environmental issues has encouraged a shift in purchasing behavior, where sustainability values are increasingly considered in buying decisions.

This study aims to exmine the influence on environmental concern, environmental knowledge, and eco-innovation on green purchase intention. Furthermore, the role of consumer attitude is anlyzed as a mediating variable, while the generational cohort is explored as a moderating factor in these relationship. The research employs a quantitative approach, with data collected through an online questionnaire distributed to 384 respondents. The data analyzed using Structural Equation Modelling (SEM) through the SmartPLS software.

The statistical analysis yielded the following findings: (1) envronmental concern and ecoinnovation have a positive and significant influence on green purchase intention, (2)
environmental knowledge does not significantly affect green purchase intention, (3)
envronmental concern, environmental knowledge and eco-innovation positively and
significantly influence consumer attitude, (4) consumer attitude has a positive and significant
affect on green purchase intention, (5) consumer attitude mediates the relationship between
environmental concern, environmental knowledge and eco-innovation with green purchase
intention, (6) generational cohort significantly moderates the relationship between
environmental concern and consumer attitude, (7) generational cohort does not significantly
moderate the relationship between environmental knowledge and consumer attitude, and (8)
generational cohort does not significantly moderate the relationship between eco-innovation
and consumer attitude.

Keywords: Environmental concern, environmental knowledge, eco-innovation, consumer attitude, green purchase intention