ABSTRACT

The number of companies that have a subscription contract with TransTrack has led to the accumulation of registration for equipment installation on vehicles. Physical file management of the registration of equipment installation on vehicles that have been overloaded causes the performance of the sales team to be inefficient. So the company took the initiative to design an application that serves to reduce the burden and manual transactions between the sales team and the client. The method used to develop this application applies the Agile method. From this development, it produces several important features such as the creation of purchase orders. In making a purchase order by the client, it requires an admin role to approve the purchase order in order to get a response for a new subscription contract number. In conclusion, the successfully developed application is currently at the production stage and is under further testing so that it can be used by the sales team.