ABSTRACT

The rapid development and use of Artificial Intelligence, which used to be a trend among the younger generation, has become widely accepted by all walks of life. Artificial Intelligence in business creates great opportunities in the field of marketing because as it matures Artificial Intelligence makes it easier for business people to identify and understand consumers. In 2015 Gojek launched an onlinebased food ordering application service under the name GoFood. Consumers can order food using Go Food by selecting the food or drink they want to buy.

However, customer satisfaction is also influenced by the community's readiness to adapt to the fast development of technology, which is called Technology Readiness, where everyone has individual personality traits related to their use of technology. This study examines the dimensions of Artificial Intelligence (AI) explaining the relationship between Artificial Intelligence (AI) stimuli and Smart Customer Experience in the Go Food application.

This type of research uses quantitative methods. In this research, the moderating variable is Technology Readiness, with the independent variable being AI stimuli and the dependent variable being Smart Customer Experience

There are findings in the research that the two dimensions of Artificial Intelligence (AI) (namely passion and utility) have a significant positive impact on the Smart Customer Experience; the moderating effect of the Technology Readiness dimension (ie optimism and discomfort) is significantly different, the Smart Customer Experience experience has a significant positive impact on consumer word-of-mouth (WOM) intentions.

Keywords: Artificial intelligence technology stimuli, Smart customer experience, Word-of-mouth intentions, Technology readines, Management, Customer Satisfaction