ABSTRACT

The marketing mix is a set consisting of product, price, promotion, and distribution,

which will determine the level of marketing success, and all of that is aimed at

getting the desired response from the target market. Customer loyalty is a customer's

commitment to a brand, company, or supplier based on positive traits in long-term

purchases. In short, satisfaction is obtained because of a combination of satisfaction

and complaints, while customer satisfaction comes from how much the company's

performance is to generate that satisfaction by minimizing the number of complaints.

This research uses quantitative methods. Quantitative research is a type of research

that produces findings that can be obtained using methods related to statistics or

other methods of quantification. The results showed that partially product, price,

place, and promotion which constitute the marketing mix have a significant effect on

loyalty. Simultaneously product, price, promotion, and place have a significant effect

on consumer loyalty. With this influence, it can be suggested that management pay

attention to and increase the role of product, price, place, and promotion in the

company's marketing plan.

Keywords: marketing mix, customer loyalty

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