

## **LIST OF FIGURES**

|   |    |
|---|----|
| Figure 1. 1 the most user on Pay later Platform application ..... | 2  |
| Figure 1. 2 Logo Shopee .....                                     | 3  |
| Figure 1. 3 Logo GoJek.....                                       | 4  |
| Figure 1. 4 Logo Kredivo.....                                     | 5  |
| Figure 1. 5 Logo Akulaku .....                                    | 6  |
| Figure 1. 6 10 (Ten) Country the Most Users of Internet .....     | 7  |
| Figure 2. 1 Framework Thinking .....                              | 66 |
| Figure 3. 1 6 Stages of Research .....                            | 79 |
| Figure 3. 2 Assessment Criteria in the Continuum Line .....       | 85 |
| Figure 4.1 Screening question users Pay later payment method..... | 91 |
| Figure 4.2 Characteristic respondent based on gender.....         | 92 |
| Figure 4. 3 Characteristic Respondent by Aged.....                | 93 |
| Figure 4. 4 Characteristic Respondent based on Application .....  | 94 |