ABSTRACT

Administration in a company is closely related to the company's business

processes that require time and money. In today's digital era, a way is needed to

be able to streamline the time used for administrative processes. Oshwin Washing

is a company that provides washing services in the city of Bandung where the

administrative process is still conventional. As a result of this conventional

administrative process, administrative costs are quite high and take a long time.

To overcome the problem of administrative costs which are quite high and take a

long time, the right strategy is needed. To design a strategy, QSPM is used to

determine the best alternative strategy. In designing this strategy, it is necessary

to design a SWOT matrix, design an IE matrix, and QSPM.

The results of the QSPM design obtained the highest TAS value of 6.042 with the

proposed strategy is to design a platform in the form of an application to facilitate

the administrative process.

The design of this strategy has an impact on all company administrative activities

being digital while at the same time reducing the company's high administrative

costs and streamlining the time-consuming administrative process.

Keywords: Digitalitation Strategy, Digital Transformation, SWOT Matrix, IE

Matrix, and QSPM

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