ABSTRACT

Niurwatch is a product in the fashion sector, which is a unique watch and is domiciled

in the city of Bekasi. with unique raw materials this product is also quite affordable

unlike other products. This final project report entitled "Designing a Niurwatch

Promotion Strategy in the City of Bekasi" aims to inform and strengthen the USP and

the benefits that Niurwatch has, because the promotions carried out by Niurwatch are

not appropriate and the message of this product is not conveyed to the public making

this product unknown to the city community. Bekasi. So, the solution to the above

problems is to design a creative strategy for promotional strategies in various media

that are suitable for the target audience that you want to target. The method used is a

qualitative method in collecting data in the form of documentation data, photos,

observations, and interviews. This design is shown to the target audience of adult male

and female men from middle to upper middle social classes in the city of Bekasi. Then

the author will carry out a creative strategy in promotion in accordance with the target

audience so as to achieve the goal of increasing awareness and increasing sales of this

product in the city of Bandung.

Keywords: Watches, Unique, Cheap

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