

Abstract

This research was conducted to determine the effect of work motivation on employee performance in the showroom and workshop at PT Yamaha Indonesia Jakarta head office. This research was conducted using quantitative methods. This type of research is descriptive. The sampling technique uses saturated sampling method because in this study only has 50 populations and makes all populations as respondents.

So this study uses 50 respondents namely employees of PT Yamaha Indonesia Jakarta head office. The data analysis technique used is descriptive analysis technique and using different test methods.

The results showed that testing the hypothesis with the t test, obtained tcount of 10,379 with a significance of 0,000, then compared with ttable with a probability of 5% and $df = 50 - 2 = 48$, then obtained results of 2,011, because the results of $tcount > ttable$ ($10,379 > 2,011$) and the significance ($0,000 < 0.05$) then H_0 is rejected and H_a is accepted, so it can be stated that motivation significantly influences employee performance in the Showroom and Workshop at PT. Yamaha Indonesia Jakarta Branch Office.

Based on the results of these studies, it is proposed to showroom and workshop at PT. Yamaha Indonesia Jakarta's central branch, provides greater / broader opportunities for its employees to be able to obtain more challenging jobs, involve employees in decision making in organizations, develop employees through training and further education programs, and be willing to accept constructive proposals from employees for developing organization.

Keywords: Work motivation, Employee Performance