ABSTRACT

Today's tourism has become a lifestyle, people are willing to change their

consumption, they now tend to reduce shopping and living costs for traveling.

Companiy still get complaints from consumers about food, equipment, and employees.

In addition to the price, companie does not have a pricing standard so that each

prospective participant gets a different price.

The purpose of this study was to examine the influence Service Quality (X_1) and

Price (X_2) on Purchase Decision (Y) in Shelter Garut Trip Organizer.

This research is using quantitative research with research method is descriptive-

causal. The type of sampling is saturated samples which is 140 respondent from

Shelter Garut Trip Organizer's consumer. Data analysis technique used is multiple

linear regression analysis and using SPSS

Based on hypothesis testing using T test that the Service Quality and Price have a

positive and significant impact on Purchases Decision. Results of studies

simultaneously using the F test, indicating that all of the independent variables

significantly affect the Purchase Decision. The effect of variable X (Service Quality

and price) to variable Y (Purchase Decision) is at 62.78% while the remaining 37.22%

influenced by other variables beyond the variables studied.

Keywords: Price, Purchase Decision, Service Quality

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