## **ABSTRACT**

This research aims to know the influence of compensation against the employee motivation. This research was conducted in the company of Biznet Networks located in Central Jakarta, the total respondents in this research totalled 172 respondents from all existing employees in the enterprises of Biznet Networks.

The technique of data collection conducted in this research by dissemination of the questionnaire to the 172 respondents. The questionnaires used had 43 grains of likert scale statements with 6 points.

The sampling method used in this study is nonprobability sampling technique with convenience sampling. Data analysis techniques used in this research use descriptive analysis, whereas a simple linear regression analysis techniques were used to find out the influence between the two variables, namely compensation and motivation.

The results obtained indicate that significant positive influence compensation against company employees on work motivation Biznet Networks. Those results have proven to be based on the hypothesis that receive  $H_{-}1$ .

The determination coefficient obtained with 91.6% of the value of R square means compensation has an impact on the motivation of the work amounted to 91.6% with a very strong influence. The results of this research will be the input for Biznet Networks in implementing the system of awarding compensation that can increase the motivation of the work of every employee in the organization by always paying attention to the indicators in the determination of compensation such as salary and benefits.

Keywords: compensation, Work Motivation