

## DAFTAR ISI

|   |       |
|---|-------|
| HALAMAN SAMPUL .....                          | i     |
| HALAMAN JUDUL.....                            | ii    |
| HALAMAN PENGESAHAN.....                       | iii   |
| HALAMAN PERNYATAAN .....                      | iv    |
| HALAMAN PERTANYAAN PERSETUJUAN AKADEMIS ..... | v     |
| KATA PENGANTAR .....                          | vi    |
| ABSTRAK .....                                 | viii  |
| DAFTAR ISI.....                               | x     |
| DAFTAR TABEL.....                             | xiv   |
| DAFTAR GAMBAR .....                           | xviii |
| BAB I .....                                   | 1     |
| PENDAHULUAN .....                             | 1     |
| 1.1. Gambaran Umum Objek Penelitian.....      | 1     |
| 1.1.1. Tokopedia .....                        | 1     |
| 1.1.2. Bukalapak .....                        | 2     |
| 1.1.3. Shopee.....                            | 3     |
| 1.2. Latar Belakang.....                      | 4     |
| 1.3. Perumusan Masalah.....                   | 12    |
| 1.4. Pertanyaan Penelitian .....              | 14    |
| 1.5. Tujuan Penelitian.....                   | 14    |
| 1.6. Manfaat Penelitian .....                 | 14    |
| 1.6.1. Aspek Teoritis.....                    | 14    |
| 1.6.2. Aspek Praktisi .....                   | 15    |
| 1.7. Ruang Lingkup Penelitian .....           | 15    |

|   |           |
|---|-----------|
| 1.7.1. Lokasi dan Objek Penelitian .....          | 15        |
| 1.7.2. Waktu dan Periode Penelitian.....          | 15        |
| 1.8. Sistematika Penulisan Tugas Akhir .....      | 15        |
| <b>BAB II.....</b>                                | <b>17</b> |
| <b>TINJAUAN PUSTAKA .....</b>                     | <b>17</b> |
| 2.1. Tinjauan Pustaka Penelitian.....             | 17        |
| 2.1.1. Perilaku Konsumen.....                     | 17        |
| 2.1.2. Persepsi .....                             | 18        |
| 2.1.3. Kualitas Layanan .....                     | 19        |
| 2.1.4. <i>E-commerce</i> .....                    | 24        |
| 2.1.5. <i>Big Data</i> .....                      | 25        |
| 2.1.6. <i>User Generated Content (UGC)</i> .....  | 26        |
| 2.1.7. <i>Social Network Analysis (SNA)</i> ..... | 27        |
| 2.1.8. <i>Centrality</i> .....                    | 28        |
| 2.1.9. Properti Jaringan.....                     | 29        |
| 2.1.10. <i>Text Mining</i> .....                  | 30        |
| 2.1.11. <i>Text Network Analysis (TNA)</i> .....  | 31        |
| 2.1.12. <i>Text Classification</i> .....          | 31        |
| 2.1.13. <i>Sentiment Analysis</i> .....           | 32        |
| 2.1.14. Media Sosial .....                        | 32        |
| 2.1.15. Twitter.....                              | 33        |
| 2.1.16. Penelitian Terdahulu.....                 | 35        |
| 2.2. Kerangka Penelitian.....                     | 41        |
| <b>BAB III .....</b>                              | <b>45</b> |
| <b>METODOLOGI PENELITIAN .....</b>                | <b>45</b> |
| 3.1. Karakteristik Penelitian .....               | 45        |

|                             |   |           |
|-----------------------------|---|-----------|
| 3.1.1.                      | Berdasarkan Metode .....  | 45        |
| 3.1.2.                      | Berdasarkan Tujuan .....  | 45        |
| 3.1.3.                      | Berdasarkan Keterlibatan Peneliti .....                           | 46        |
| 3.1.4.                      | Berdasarkan Unit Analisis .....                                   | 46        |
| 3.1.5.                      | Berdasarkan Waktu Penelitian.....                                 | 46        |
| 3.2.                        | Alat Pengumpulan Data.....  | 47        |
| 3.3.                        | Tahapan Penelitian .....  | 48        |
| 3.4.                        | Teknik <i>Sampling</i> dan Sumber Data .....                      | 51        |
| 3.5.                        | Teknik Analisis Data .....  | 52        |
| <b>BAB IV</b>               | .....   | <b>65</b> |
| <b>HASIL DAN PEMBAHASAN</b> | .....   | <b>65</b> |
| 4.1.                        | Karakteristik Data.....   | 65        |
| 4.2.                        | Persepsi Dominan Bisnis <i>E-commerce</i> .....                   | 66        |
| 4.2.1.                      | Persepsi Dominan Bukalapak .....                                  | 66        |
| 4.2.2.                      | Persepsi Dominan Shopee .....                                     | 71        |
| 4.2.3.                      | Persepsi Dominan Tokopedia .....                                  | 75        |
| 4.3.                        | Analisis Jaringan Teks Bisnis <i>E-Commerce</i> .....             | 80        |
| 4.3.1.                      | Analisis Jaringan Teks Bisnis <i>E-Commerce</i> Bukalapak.....    | 81        |
| 4.3.2.                      | Analisis Jaringan Teks Bisnis <i>E-Commerce</i> Shopee .....      | 88        |
| 4.3.3.                      | Analisis Jaringan Teks Bisnis <i>E-Commerce</i> Tokopedia.....    | 94        |
| 4.4.                        | Pembahasan Kualitas Layanan Bisnis <i>E-Commerce</i> .....        | 101       |
| 4.4.1.                      | Pembahasan Kualitas Layanan Bisnis <i>E-commerce</i> Bukalapak    | 103       |
| 4.4.2.                      | Pembahasan Kualitas Layanan Bisnis <i>E-commerce</i> Shopee ..... | 126       |
| 4.4.3.                      | Pembahasan Kualitas Layanan Bisnis <i>E-commerce</i> Tokopedia    | 149       |
| 4.5.                        | Pembahasan Manajerial .....                                       | 174       |
| 4.5.1.                      | Persepsi Dominan Bisnis <i>E-commerce</i> .....                   | 175       |

|  |     |
|--|-----|
| 4.5.2. Kualitas Layanan Bisnis <i>E-commerce</i> ..... | 176 |
| BAB V.....   | 181 |
| KESIMPULAN DAN SARAN.....                              | 181 |
| 5.1. Kesimpulan.....                                   | 181 |
| 5.2. Saran .....                                       | 182 |
| DAFTAR PUSTAKA .....                                   | 183 |
| LAMPIRAN .....   | 191 |