

ABSTRACT

The purposes of this research is to determine the effect of motivation on the employee performance of Telkom Employees in the Human Resources Unit and Community Development Center in the Solo Telecommunications Area. By using quantitative deskriptif research methods.

The samples in this study were employees of Human Resources Unit and Community Development Center in the Solo Telecommunications Area as many as 30 employees.

Based on the results of research that has been done obtained results, 1) Motivation of employees at Human Resources Unit and Community Development Center in the Solo Telecommunications Area as a whole are in the high category. This is based on the recapitulation of the percentage of respondents' responses to motivation, which is 76.2%. 2) Employee performance at Human Resources Unit and Community Development Center in the Solo Telecommunications Area based on respondents as a whole are in the high category.

This is based on the recapitulation of the percentage to employee performance, which is 74.9%. 3) Based on the results of hypotesis analyze, the motivation variable (X) has a positive and significant influence on employee performance (Y) of 78.1%, the remaining 21.9% is influenced by other variables not examined in this research.

Keywords: *Motivation, Employee Performance, Descriptive.*