

ABSTRACT

PT. Langkat Nusantara Kepong is a palm oil company located in Langkat, North Sumatera. The company is engaged in the sale of crude palm oil and processed coconut oil. Palm oil is a plant with many benefits. This plant becomes the raw material of the industry that produces cooking oil, industrial oil, and fuel. Products sold by PT. Langkat Nusantara Kepong consists of CPO (crude palm oil) commonly called crude palm oil or not processed, while the core is usually also called the contents of fruit in palm oil. This product is one of the biggest sales from Indonesia. Therefore, the company has the inspiration to build an application to help facilitate employees and managers manage or record sales data within the company. However, in the recording of sales until the report for the management is still done manually or not monitored properly so that data data from customers may be lost. Therefore, an application is needed to assist the company's performance in recording and sales reports that exist in the company of palm oil sales applications using web-based FIFO method. This application is created to facilitate the recording of sales or management for a variety of functions that help the parties concerned. In this final project workmanship method used is waterfall model using PHP programming language and MySql database for testing on this final project use testing black box testing

Keywords : Sales recording , Sales report processing , Application, Palm oil