

## **ABSTRACT**

*Human Resources (HR) is one important asset in the institution, as well as partner companies in carrying out every activity, because those who produce and carry out the work. The company has the goals and objectives to be able to obtain maximum profit and quality human resources. Therefore, human resources play the most important and potential role for the success of a company considering the human resources is a determinant of corporate activities both planning, organizing and decision making. To realize it all, one effort that can be done company to improve the quality of its employees is to conduct a training.*

*This research is a quantitative research. The type of this research used is descriptive and causal method. The purpose of this study to determine the effect of training on technician employee performance at PT. Astra International Tbk - Toyota Sales Operation (AUTO2000) Soekarno Hatta Bandung branch. This research used saturated sampling. Data collection was done by distributing questionnaires to 51 people. It's used simple regression as its data analysis.*

*Based on the result of simple linear regression analysis, training improves employee performance amounted 0.441. training affects technician employee performance amounted 65.1% and 34.9% influenced by other factors. Suggestions given by the author for the company is by holding workshops or motivational seminars and further to improve the training materials provided.*

*Keywords: Human Resources, Training, Employee Performance*