

## DAFTAR ISI

LEMBAR PENGESAHAN .....	i
LEMBAR PERNYATAAN ORISINALITAS .....	ii
ABSTRAK .....	iii
<i>ABSTRACT</i> .....	iv
KATA PENGANTAR .....	v
DAFTAR ISI.....	vi
DAFTAR GAMBAR .....	viii
DAFTAR TABEL.....	ix
DAFTAR ISTILAH .....	xi
DAFTAR LAMPIRAN .....	xii
Bab I Pendahuluan .....	1
I.1 Latar Belakang .....	1
I.2 Perumusan Masalah .....	3
I.3 Tujuan Penelitian .....	3
I.4 Batasan Penelitian .....	3
I.5 Manfaat Penelitian .....	4
I.6 Sistematika Penulisan .....	5
Bab II Landasan Teori .....	6
II.1 ERP ( <i>Enterprise Resource Planning</i> ).....	6
II.1.1 Manfaat ERP .....	6
II.2 SAP.....	7
II.3 SAP Activate.....	7
II.4 <i>Sales and Distribution</i> .....	9
II.5 Penelitian Terdahulu.....	13
II.6 <i>Flowchart</i> .....	15
II.7 Analisis <i>Gap</i> dan <i>Fit</i> .....	16
Bab III Metodologi Penelitian.....	17
III.1 Model Konseptual .....	17
III.2 Sistematika Penelitian .....	18
Bab IV Analisis dan Perancangan .....	22
IV.1 Profile Perusahaan .....	22

IV.1.1	Struktur Organisasi Perusahaan .....	23
IV.1.2	Visi dan Misi PT XYZ .....	24
IV.2	Tahap <i>Discover</i> .....	24
IV.2.1	<i>Strategic Planning</i> .....	24
IV.2.2	<i>Application Value and Scoping</i> .....	25
IV.3	Tahap <i>Prepare</i> .....	26
IV.3.1	<i>Prototype</i> .....	26
IV.4	Tahap <i>Explore</i> .....	34
IV.4.1	<i>Analisis Fit dan Gap</i> .....	34
IV.4.2	<i>Activate Solution</i> .....	39
IV.4.3	<i>Master Data Planning</i> .....	54
Bab V	Implementasi .....	68
V.1	<i>Configuration</i> .....	68
V.1.1	<i>General Setting</i> .....	68
V.2	<i>Master Data Configuration</i> .....	71
V.2.1	<i>Customer Master</i> .....	71
V.2.2	<i>Customer Hierarchy</i> .....	72
V.2.3	<i>Bill of Material</i> .....	73
V.2.4	<i>Price and Conditions Records</i> .....	74
V.3	<i>Integration Validation</i> .....	75
V.4	<i>Test Execution</i> .....	76
Bab VI	Penutup .....	83
VI.1	Kesimpulan .....	83
VI.2	Saran .....	83
	DAFTAR PUSTAKA .....	84
	LAMPIRAN .....	86