

ABSTRACT

This study was conducted to determine the effect of training on employee performance at PT. Kereta Api Indonesia (Bandung) Unit Commercial Passenger Marketing. The purpose of this study is to know and analyze how employee training.

This research uses quantitative method with descriptive research type of causality. The population in this study 30 respondents using saturated sampling technique then obtained the sample 30 respondents. Data analysis techniques are descriptive analysis and simple linear regression analysis.

Based on the results of hypothesis testing, training has a significant effect on employee performance. The training was able to explain employee work performance of 42,9% and the rest 57,1% influenced by other variable not examined in this research. Training is included in the good category, but there are some items that need to be improved such as the qualification of the trainer, the technique of delivering the trainer, the mastering of the material by the coach.

Keywords: Training, Work Achievement, PT. Kereta Api Indonesia (Bandung) Unit Commercial Passenger Marketing