ABSTRACT

Research is aimed to determine the influence of emotional attachment to

word of mouth on the consumer i.co donuts and coffee bandung city. The goal he did

this study is to find and analyze how emotional attachment consumers j.co donuts

and coffe, how word of mouth done consumers j.co donuts and coffe, and the size of

the influence emotional attachment to word of mouth on the consumer j.co donuts

and coffee bandung city in partial.

This research uses quantitative method with descriptive and causal research

type. The sample collection be run based on the incidental non-probability sampling

of sampling, with the number of respondents as many as 100 people, who had

practiced the purchase of products j.co donuts and coffee in this urban area. Data

analysis technique used is descriptive analysis, normality test, heteroskesdastisitas

test, partial test (t test), and simple regression analysis.

Based on the results of partial hypothesis testing (t test), emotional

attachment has a significant and positive impact on word of mouth on the consumer

j.co donuts and coffee bandung cit. This is evidenced by Fcount> Ftable (9,212 >

1,66). Based on the coefficient of determination obtained that influential emotional

attachment of 46,4 % of word of mouth the remaining 53.6 % affected by other

factors who do not research it is like subjects in self construal and brand love.

The conclusions of this research, emotional attachment on word of mouth to

consumers J.CO donuts and coffee bandung enter the good enough category, this

shows that emotional attachment positive for consumers can trigger consumers do

word of mouth about J.CO donuts and coffee.

Keywords: Emotional Attachment, Word Of Mouth, J.CO donuts and coffee.

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