

ABSTRACT

The rate of population growth in Garut district continues to increase every year, it can cause adverse effects for the region as well as existing human resources. Family Planning Counseling is one of the strategies undertaken by local governments to balance population growth. In building the optimal human resources required expert work that can influence the community to conduct family planning extension. This study was conducted to be able to determine whether or not the influence of emotional intelligence on decision making in family planning counseling staff.

Emotional intelligence variables seen from self-awareness, self-regulation, motivation, empathy, and social skills. While the decision-making variables seen from the motivation, how to think and analyze, adaptation and make changes, preferences, and opinions.

This research uses quantitative method with descriptive research type. Sampling using non probability method and sampling type purposive sampling. With a population of 334 people and a sample of the results can be calculated from 77 people. The data was collected by distributing 77 questionnaires to KB extension staff to the Department (PPKBPPPA) kabupaten Garut.

Result of data processing for data analysis using simple linear regression analysis, got result that there is no significant influence between emotional intelligence to employee decision making and significant value $0,178 > 0,1$ and result of coefficient of determination obtained very small that is 2,4%.

Keywords: *Emotional Intelligence, Decision Making, Human Resources (HR)*