## **ABSTRACT**

Perum Bulog is a company engaged in logistik. Perum Bulog is a state-owned company responsible for handling the marketing of rice in Indonesia. In the present study only for BULOG DIVRE Jabar. From year to year increase in demand for rice is increasing. Distribution of the data that is handled by a particular company Perum Bulog, the greater the chance for error in processing the data so the impact in decision. The purpose making process of building a viable sistem is to prevent diversion the wrong decision for the company. One of the effects of a sistem that is not integrated well within the company is the gap. In BULOG there is still a gap resulting imbalance between actual and plan. Impact of the gap between actual and plan on goods distribution process that occurs in the company will bad. Of course it need a sistem that can process a lot of data that was conducted this situation. Sistem design in the process of sales and distribution at BULOG DIVRE Jabar method, Accelerated SAP (ASAP) based ADempiere. Do the analysis and design to conduct library research, observation, and creat from existing sistems to business process proposed by configuration and adjustments on opensource ERP software ADempiere. Result of this study will have adapted to the business processes in sales and distrubtution in BULOG so that it can answer the problems that has been described above regarding the distribution of rice at BULOG DIVRE Jabar.

Keywords: Sales and Distribution, ADempiere, ASAP, ERP, Perum BULOG.