ABSTRACT

Today's society has been facilitated by the development of technology, especially the internet usage in smartphones. Internet users in Indonesia in 2016 reached 132.7 million and smartphone users reached 88.9 million (67.8%). Public interest use the smartphone as a mobile application that allows a person to carry out the fulfillment of their desires and needs. Mobile application chosen because it is easily accessible. Applications often used is Social Media. However, the Mobile Banking application or the like is needed to make transactions and payment. Therefore, PT. Veritra International Sentosa brings PayTren as an application that allows people to conduct transactions daily needs. PayTren is a testament to the company in realizing the E-Service Quality to meet customer satisfaction. This study aimed to analyze the implementation of the E - Service Quality for Customer Satisfaction in knowing PayTren applications. Type of Quantitative Research with Descriptive method. Nonprobability sampling method using purposive sampling and sampling. The study population was the Customer or Partner that uses PayTren application. Data collection by questionnaire and observation method. Technique Data analysis using Descriptive Analysis. Also, Technique Importance Performance Analysis and Customer Satisfaction Index. Results Calculation of Expectation and Reality on E - Service Quality Application PayTren by 97.36% and 90.7% indicated in the position of Very Important and Very Good. Calculation Results Customer Satisfaction Index showed 89.38% of consumers satisfied are very with the application PayTren. According to the results of Importance Performance Analysis, aspects E -Service Quality in need of improvement is the maintenance of the application system, the process of entering data, transaction speed and smoothness of the commission.

Keywords : E - Service Quality, Customers Satisfaction, PayTren.