**ABSTRACT** 

Individual & Organizational Factors Influence on Employe's Resistance

Toward Organizational Changes in Corporate Office of PT Telkom Indonesia

(Persero) Tbk

This study was conducted to analyze individual & organizational factors

influence on employe's resistance toward organizational changes in corporate

office of PT Telkom Indonesia (Persero) Tbk. As an incumbent operator, Telkom

Indonesia continually conducting innovations in order to survive in the market,

from technology innovation to organization transformation. However, it's

inevitable that resistance may arise toward the changes.

Dependent variables used in this study consist of individual and

organizational factors and independent variable is resistance toward changes.

The object of this study was Telkom Indonesia's employees working at corporate

office, and primary data was obtained by questionnairre which distributed to all

employees working at corporate office, and the size of sample was 101

respondents.

Data was analyzed using descriptive and verification technic. The result

showed that individual and organizational factors both partially and jointly have

positive and significant effect on resistance toward organizational changes at PT

Telkom Indonesia. Therefor, individual and organizational factors need to be

considered in the change process to anticipate resistance that may arise from the

employees.

**Keywords:** organization change, resistance, telkom.

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