## **ABSTRACT**

Today, internet technology is growing rapidly and has a great influence in the business world. The role of internet especially in website, be a media to spread the information quickly and widely in the product or service promotion in the company. One of the company that implemented website is Biobses. Biobses is a books distributor that have e-commerce web for book sales which is located in www.katalogbiobses.com. Currently, katalogbiobses.com has a declining the number of visitor due to the e-Marketing campaigns have not been optimally implemented by the company.

This study aims to increase and monitor the number of visitor in katalogbiobses.com using Search Engine Optimization. The data used in this study is the number of existing visitors in katalogbiobses.com. Achievement of objectives begins by applying the techniques and implementation of Search Engine Optimization. Then, determines visitor metric to be a successful parameter from the applied method. Once that was done is making a web based technology for realtime monitoring.

Search Engine Optimization methods applied in this study is used to measure the increase in the number of visitors in the period June 4, 2011 – June 21, 2011 and June 28 – July 21, 2011. System that has been built was able to perform realtime monitoring and integrated with e-commerce web katalogbiobses.com

**Key words**: e-Marketing, e-Commerce, Search Engine Optimization, Visitor Metric.