

## **ABSTRACT**

Company, CV Hidup Baru, is a manufacturing company that produces bread. This company manufactures various types of bread, including white bread, toast and crusty bread. Customers of the company consists of the market, agents, and customers who go directly to the company. The number of daily production can reach 10.000 units of bread, but there are still unsold breads unit. Problems faced by the company is not the company may consider selling bread next to be sold to the market and to the agents, company also can not know the income from sales of scrap were sold to farmers.

This company has not been able to consider the sale of bread and know the sales revenue of scrap. Therefore, needed an application that handles sales ans sales management of processed goods. This application is required for the application of this company will be able to consider the sale of bread next, so company do not lose money and able to know the sales revenue from sale of processed goods are sold to farmers.

Application made "The application of sales and sales return management webbased, case study CV. Hidup Baru, Bandung " ("Aplikasi Penjualan dan Pengelolaan Retur Penjualan Berbasis Web (Studi Kasus: CV Hidup Baru, Bandung)", this application is designed to use the programming language PHP and MySQL as a database storage.

This application can be use supervisor. This application sales data input of bread per day, per day reacp sales returs and sales data input processed goods, and to produce a report consisting of bread sales reports, repots of scrap, processed goods sales repots and repotrs of sales customers.

Keywords: Sales, Sales Returs, CV Hidup Baru, Based Application, Repots