ABSTRACT

Bandung West Java provincial capital became one of the destinations of

domestic and foreign tourist .One tourist destinations is the main attraction of the

tourists is that there is a culinary tour in the city of Bandung. Several

restaurants and cafes offering a variety of advantages and uniqueness to compete

in attracting consumers one of them is Hummingbird Eatery Bandung .One factor

that has an influence on purchasing decision is store atmosphere.

This study aims to determine consumer respons regarding implementation

of store atmosphere and consumer purchasing decision in the Hummingbird

Eatery Bandung. In this research methods used is simple linier regression. The

study population are consumer of visitors Hummingbird Eatery Bandung where

samples are taken of 100 respondents.

The result showed that store atmosphere significant influence the

purchasing decision of 0,197 means that store atmosphere influence purchasing

decision by 19,7 % influenced by other variables are not investigated.

Keywords: Store Atmosphere, Purchasing Decision