## **GLOSSARY OF TERMS**

Perception : A process that makes a person choose, organize, and

interpret the stimuli received into a meaningful picture.

Stimuli : Physical form, visual or verbal communication that may

affect individuals.

Respondent : Parties were used as sample in a research.

Reliability : The consistency of a series of measurements or series of

measuring instruments.

Validity : The extent to which the precision and accuracy of a

measuring instrument in doing measuring function.

Konfirmatoris : A factor analysis technique in which a priori based on the Factor Analysis theories and concepts that are already known to be

theories and concepts that are already known to be understood or predetermined, then made a number of factors that will be established, as well as variables that are included

in each of the factors that shaped and it is definitely the goal.

Multidimesional: One of the ways used to map respondents perceptions and

Scalling preferences visually on a map geometry.

Stress Value : A value that indicates the quality of the output MDS

obtained.

Distance

Euclidean : Distance that states getting smaller the resulting value, the

distance more closer to each object and the level of

competition more higher among these brands.

Perceptual Map: Map geometry that describes the various interrelated

dimensions.

Encoding : Steps to translate the respondents answers into the form of

Questionnaire numbers.