ABSTRACT

Culinary business at this time in Bandung was ranked first rank of other businesses such as fashion and crafts. This shows that binis culinary in Bandung has a great opportunity. Brownies Vannisa is one of the culinary field food growing in Bandung. In this study using population Bandung citizen by taking a sample of 100 people who will be researched by using reliability and validity test, descriptive analysis, researcher also using brand equity as variables X1 and the purchase decision process as X2. From the research results through descriptive analysis in getting the results 74.84 % on brand equity variables (X1) it indicates that the variable is considered good. On the purchase decision process variables (X2) is 76.62 %, this indicates that the variable is said to be good.

Keywords: brand equity, culinary and consumer buying decision process.