

## ABSTRACT

Every leader in the sales division of a company is required to be aware of the situation occurring within the division. One of the fundamental tasks of leadership in the sales division is monitor the performance of their salesman, for knowing development in that division. However, with increasing human mobility, manager of sales division For that, required a monitoring tool to be able to resolve the issue.

Using mobile devices for monitoring the current situation is very normal for some people. Because almost all electronic devices already have the functionality and capability is more than just basic functions. iPhone OS as the operating system that can be embedded in communication devices Apple Inc. such as iPhone, iPod and iPad have the ability to be installed as well as making direct applications required by users. With these advantages, the idea emerged to build a sales order monitoring system for sales division leaders.

This monitoring application developed from the sales order in the OpenERP server based operating system iPhone OS (IOS), to assist the leader in the sales division to monitor the latest condition in the mobile division , wherever, and whenever the leaders want to know the current condition from sales division.

Key-word: *monitoring, sales order*, ERP, OpenERP, iOS