

ABSTRACT

There are changes in trend of using bicycles which is originally only for transportation to a sport and recreation modes. It also becomes a healthy lifestyle. On the other hand, information technology today is more advanced, pushing business process which initially requires face to face transaction, to a deal using information technology or better known as the online transaction. This basis blazes a business opportunity to sell products of bicycle needs to a wider market. Currently, the apparels and spare parts products in the bicycle market in Indonesia is dominated by imported products. The development of the bicycle market raises some producers who create products locally that has good quality and has it's own originality, especially in the apparel category products. Relating with a business opportunity, a store that specialized on selling good quality of apparel products which are made in Indonesia can be a point of difference and an identity of the store. A business plan is needed to run this business idea. The business concept in this research will rely on sales through offline store and online store.

This research includes the business concept, feasibility study, and the last is settling a business plan. The result for financial aspect is IDR 561.539.968,- of NPV, 37,142% of IRR, and payback period for 2,263 years, with MARR at 21.98%. Based on the results, the business is considered feasible. The next step is development of business plan for the store named as Garuda Bike Shop.

Keywords: Business plan, Bicycle, Garuda Bike Shop, Feasibility Study, Business plan of Garuda Bike Shop