ABSTRACT

ERP (Enterprise Resource Planning) is a concept that integrates all the functional parts in the company, including tangible assets, financial resources, materials, and human resources. At the same time, ERP is an application and software architecture that facilitates the flow of information between the various business functions inside and outside an organization or company.

PT. XYZ is a company engaged in the fashion industry. This company produces anything related to fashion, ranging from shoes, bags, and clothes for use both inside and outside the country. Demand for goods that occur in a given month has increased so rapidly so that the necessary products according to market demand and therefore requires a number of employees to support the achievement targert desired by the customer. Implementation of ERP systems can speed up the turnaround time targets for the products requested by each customer in meeting the needs in the market and can increase the turnover in a particular month if requested products increased. ERP systems function on a sales system that supports XYZ particularly in Sales Management to automate the sales process from the central office to the branch office. Based on the problems described it to support the implementation of ERP systems required to support the application, the application is OpenERP. Implementation of the ERP system using OpenERP application at PT XYZ use Sure Step method, in which the method is used because it has phases in every process that sequences that allow startups to implement an ERP system.

Keywords: ERP, OpenERP, Sales