

## ABSTRAC

Employee performance is the most important factor in every company, especially for a company which is running in educational services to achieve the goals. A good employee performance can give positive energy towards the performance of the company's. So in this case, each company is required to have employees who are able to achieve good performance so that the company was able to achieve the goals that have been set. One of the factors that can increase the performance of the employee are motivation, granting a good motivation is the obligation of every company so that employees are able to achieve good performance. In this case, Cambridge School Of English as professional institutions did not escape to meet the demands and obligations.

This research is been done in Cambridge School of English's teacher in 2015. The samples of this research are 43 employees. Thus the sampling method is using sensus method. The instrument of this research is using distributive questionnaire which is consitst of demographic data questionnaire, a motivation questionnaire, and performance questionnaire. This research were analyzed using simple linear regression analysis.

The results of regression analysis is, motivation (X) has a significant positive effect of 77,5% towards the employees performance (Y). The 22,5% factors is influenced by the others variable outside this research.

*Keywords: motivation, performance*