## Abstract

XYZ's hospital has a goal to give public services in the health sector. XYZ's hospital has two places to store a drug. The places are warehouse and pharmacy. Now conditions, warehouse has a many drugs, so warehouse conditions is overstock but pharmacy conditions is stock out and lost sales.

The method used for this research are FSN Analysis and Kanban Card. FSN Analysis used to determine a flow of a product based on the consumption rate and average stay. Kanban card used to give a information about product and help to replenishment process.

The results of this research are FSN Analysis and Kanban Card method is storage of drugs in the pharmacy will not be mixed each a category in bin and pigeonhole and it can be reduced a lost sales and increase drug sales..